

### MORSE LAKE MARINA

20999 Hague Rd. Noblesville, IN 46062 (317) 984-3301 BOOK EARLY TO SAVE YOUR SPACE!

This has been another busy boating year and as the summer is winding down, it is time to start thinking about winterization and storage. The surge in boat and RV sales have put a high demand on storage space, so we encourage you to secure your winter storage earlier than normal. Many of you are returning customers who have been storing with us for years and we sincerely thank you for your business. For those that have not stored with us before, we would love the opportunity to serve you.

We are a "one-stop shop" that can handle all your storage and winterization needs in one place. Our service technicians annually update their Mercury Marine certifications. This ensures our customers receive the very best in service. Our pricing is competitive, and we try to keep it simple by not adding a bunch of incidental fees. We have enclosed an insert entitled "Understanding Winterization" to help you be certain that you are receiving the services needed to best protect your watercraft over the winter season.

As always, we have a few different storage options available which are detailed on the enclosed contract. Winter storage must be paid in full at the time the reservation is made. Please keep in mind that our inside storage fills up quickly, so sign up early for guaranteed space. Due to space constraints, inside storage will no longer be available for boats over 25 feet. These boats can be wrapped and stored outside on their trailer. Our outside storage special is available for both pontoon/tritoon and fiberglass boats. Customers choosing outside storage for a fiberglass boat must provide their own trailer. This package includes shrink wrapping of the boat and storage.

Be advised that winter storage contracts expire April 1, 2023. Customers who have reserved a slip may have their boat placed in that slip beginning March 15th. Boats with outboard motors are more resilient to cold weather so they can be launched earlier in the year. Lake residents will have their boat placed in the courtesy slips located next to the ramp for pick-up.

Please remove all valuables, food and drinks, deflate any inflatables and REMOVE foam pads prior to requesting service and storage. We will not be responsible for items left in boat. If you have any questions, please feel free to contact the marina at (317)984-3301.

Sincerely,

Scott Durfey Marina Manager

PLEASE NOTIFY THE MARINA AT LEAST 4 WEEKS IN ADVANCE TO ARRANGE FOR YOUR BOAT TO BE TAKEN OUT OF STORAGE AND SPRING STARTED. YOU MAY BEGIN CALLING AND SCHEDULING YOUR LAUNCH DATE AS EARLY AS FEBRUARY 1<sup>ST</sup>. FOR THOSE OUTSDIE STORAGE CUSTOMERS WITH AN OUTBOARD ENGINE, WE WOULD LIKE TO OFFER AN EARLY LAUNCH OPTION. IF YOU CHOOSE THIS OPTION ON YOUR CONTRACT, IT GUVES US PERMISSION TO LAUNCH YOUR BOAT ANY TIME AFTER MARCH 15<sup>TH</sup>, AS LONG AS CONDITIONS ARE SAFE. PLEASE CONSIDER THIS OPTION, AS THIS CAN GREATLY REDUCE LATER WAIT TIMES.

#### **Additional Winter Maintenance Options**

Please review the following items that our Service Department offers while your boat is in winter storage. Contact the Morse Service Department for specific pricing and estimates. **These services will be billed in Spring.** 

	Interior Boat Cleaning	\$375.00					
	*Please Note: extremely dirty boat	s may incur additional expense.					
	Prop Repair and Painting	\$250.00 and up					
	Quickleen Fuel Additive (Helps keep fuel system clean)	\$ 25.00					
Please	contact our Service Department for an estimate	nate for the following services:					
	NEW Battery Program						
	Fiberglass Buffing & Color Restora (If winter service schedule permits						
	Electric Installation						
		inder g Lights for Pontoons					
	Bellows Repair **Very Important	**					
	Manufacturer suggests, for a boat that is checked. Bellows are the most common	over 5 years old, that the bellows be					
	Tune-Up						
	Manufacturer recommends a tune-up every two (2) years						
	Water Pump Impeller						
	Manufacturer recommends water pump in years.	mpeller be replaced once every three (3)					
	Other:						

## 2022 Morse Lake Marina Winter Storage & Service Fees

Winter Storage	:		Rate	Check S	ervice	Price
Inside Storage u	p to 25'		\$1350.00			
Outside Storage Special (includes shrink wrap)			\$1025.00			
Outside Storage			\$ 785.00			
Personal Waterc	raft (includes shrii	nk wrap)	\$ 560.00		- 0	V
*Inside Stora	ge Price includes	transportation of	boat to and	from our Morse	storage fa	cility for our Geist customers.
Walk-In Shrink	Wrap	18'-20'	\$450.00	-		
		21'-24'	\$490.00			
		25' and UP	\$580.00	-		
		PWC	\$240.00			
Engine Winteri						
Inboard/Outboar			\$350.00			
Straight Inboard	(Engine Only)		\$335.00	-		-
Ballast Tank			\$125.00			:
Inboard Heater			\$100.00			
Freshwater Syste			\$100.00			
2-Stroke Outboa			\$250.00	_		
4-Stroke Outboa	rd (Inc. Oil Change)		\$360.00			
		150HP AND UP	\$375.00			
Personal Waterc			\$270.00			
Personal Waterc	raft 4-stroke (Inclu	ides Oil Change)	\$350.00			
Oil and Filter Ch	ange (Syn. Blend)		\$250.00			
		150HP AND UP	\$270.00			
Acid Boat Wasl	(bottom only)					
Glass boats up to	18'		\$370.00			
Glass boats 19'-	22'		\$420.00			
Glass boats 23' a	and over		\$495.00	-		
Personal Waterc	raft		\$255.00			-
Pontoon boats			\$325.00	7		
Tri-toon Pontoor	n boats		\$475.00	<del></del>		
Spring Start an	d Launch <i>(Mandate</i>	ory for storage.)	\$265.00	X		\$ 265.00
				Total I	Due:	
Mail To:	Morse Lake Ma	rina		Storage Paid in		
141011 10.	20999 Hague Ro			Balance 1		
	Noblesville, IN					boat goes into storage)
	morsemarina@			(vaiunce	uue wnen	oui goes into storage)
*DUE TO C				ED 45555 411		
						K-UP SERVICES. BOATS
MUSI BE IN	ONE OF OUR S	LIPS OK BROU	JHI IU A	COURTEST SL	IP FUK U	UR STAFF TO PULL OUT.
*IF YOU HA	VE AN OUTBO	ARD ENGINE AN	VD ARE W	ILLING TO HA	VE AN EA	RLY LAUNCH ANY TIME
AFTER	<b>MARCH 15</b> <sup>TH</sup> – 6	ONCE CONDITI	ONS ARE	SAFE – PLEASI	E INITIAL	HERE:
	Boat		1	Trailer Trailer		Boat Type
Make:		Make:			Po	ontoon
					Tì	ritoon
Color(s):		Number			Fi	berglass
Boat IN#: Whe		Where i	re is the trailer?		P/	WC
Motor Type:						ower
Name:			Slin #		F-mail·	
Address:			City / Stat	e.	D-man.	
Address:         City / State:           Zip Code:         Phone Number:						
For your convenience, you may pay with Visa, MasterCard, AMEX, or Discover by filling out the information below.						
			1EX			CVV Code:
Card Number:						

#### WINTER STORAGE LEASE

This A	greement, made this day o	f, 2022, by	and between The	Marina Limited Partnership, an			
Indiana	a partnership ("Lessor"), and						
Whose	e address is		City				
Zip Co	ode("Lessee") Phon	e # (h)	(w)	(c )			
E-mail	Address						
1.	a term beginning October 1, 2022 a	nd ending on April 1, 202	ated near Morse Res 3 unless sooner revo	servoir, Hamilton County, Indiana, for ked by the Lessor pursuant to the see and Lessor is that of Tenant and			
2. 3.	The rent for the subject winter storal Lessee shall not assign or sublet the Lessor shall have the right to revoke with any rule or regulation established	s Lease without the writte this Lease in the event the d by Lessor.	n consent of Lessor. nat Lessee fails to co	mply with provisions of this Lease or			
<b>4. 5.</b>	Lessee agrees to indemnify and fore action that may be or could arise in of storage space and the use of the damage caused to the leased premipremises and any injury to Lessee, to any property of Lessee or to Lessee.	ever hold harmless Lesson the future against Lessor same. The above indemi ses and other personal proor their tenants and any or or shall have no liability w	by reason of or in an nity shall extend to be operty or items store other parties who ma hatsoever or to any e	y way arising out of Lessee's rental at not be limited to any and all d and located on the leased y be on the premises. extent for or on account of any injury			
	said leased premises. Lessee here Lessee and Lessee's property and a risk. In the event of any loss to the coverage, if any, and shall make no tanks, canopies, skis, anchors, rope PARTNERSHIP. Lessee hereby ag leased premises.	by releases Lessor from a acknowledges Lessee's re eased premises and/or co claim whatsoever against and other equipment are	any and all responsible tall and use of the pontents thereof, Less Lessor. The Lessen not the responsibility	lity whatsoever in connection with remises shall be solely at Lessee's ee shall look solely to his insurance understands that batteries, gas of THE MARINA LIMITED			
6.	Lessor will have the right to remove place the boat on an outside location	perty to remain on the pre and store said boat and on. Lessee further acknow une 1, 2023, his occupan rate and all covenants, co so long as the Lessee re the Lessee, during any ter ill not be removed from ra	emises after the expirence their personal proper ledges that if his person of the premises should it in a possession of the m, condition, or hold acks during the time is	ation of the Lease (April 1, 2023), the ty from the winter storage slip and sonal property remains stored on an hall be that of a tenant from month to egulations contained in the Lease he premises. The Lessee further over, is not allowed in and out			
7.	The Lessee further understands that each party agrees to indemnify and save harmless the other party against and from any and all claims by or on behalf of any person, firm or corporation arising from any default in the performance of any covenant or agreement on its part to be performed under this lease. Additionally, each party shall pay the other parties reasonable legal costs and attorneys fees incurred in successfully enforcing against the other party any convenant, term or condition of the lease. In the event Lessee fails to comply with the terms and conditions of property and hold over, the Lessor shall have the right to exercise remedies of disposing of collateral and foreclosing on statutory liens pursuant to Indiana Law.						
IN WI	ITNESS WHEREOF, the parties he	ereto have entered into	this Lease the day	and year first written above.			
	"Lessor" The Marina Limited Partnership		"Lessee"				
			(Signature)				

DUE TO A GROWING NUMBER OF STORAGE CUSTOMERS, WE REACH A BOTTLE-NECK POINT IN THE SPRING WITH TRYING TO GET BOATS OUT OF STORAGE. PLEASE ALLOW AT LEAST 4 WEEKS NOTICE PRIOR TO WHEN YOU WOULD LIKE YOUR BOAT. YOU MAY BEGIN CALLING AND SCHEDULING YOUR LAUNCH DATE AS EARLY AS FEBRUARY 1<sup>ST</sup>. FOR THOSE OUTSIDE STORAGE CUSTOMERS WITH AN OUTBOARD ENGINE, WE WOULD LIKE TO OFFER AN EARLY LAUNCH OPTION. IF YOU CHOOSE THIS OPTION ON YOUR CONTRACT, IT GIVES US PERMISSION TO LAUNCH YOUR BOAT ANY TIME AFTER MARCH 15<sup>TH</sup>, AS LONG AS CONDITIONS ARE SAFE. PLEASE CONSIDER THIS OPTION, AS THIS CAN GREATLY REDUCE LATER WAIT TIMES.

DUE TO A GROWING NUMBER OF STORAGE CUSTOMERS, WE REACH A BOTTLE-NECK POINT IN THE SPRING WITH TRYING TO GET BOATS OUT OF STORAGE. PLEASE ALLOW AT LEAST 4 WEEKS NOTICE PRIOR TO WHEN YOU WOULD LIKE YOUR BOAT. YOU MAY BEGIN CALLING AND SCHEDULING YOUR LAUNCH DATE AS EARLY AS FEBRUARY 1<sup>ST</sup>. FOR THOSE OUTSIDE STORAGE CUSTOMERS WITH AN OUTBOARD ENGINE, WE WOULD LIKE TO OFFER AN <u>EARLY LAUNCH OPTION</u>. IF YOU CHOOSE THIS OPTION ON YOUR CONTRACT, IT GIVES US PERMISSION TO LAUNCH YOUR BOAT ANY TIME AFTER MARCH 15<sup>TH</sup>, AS LONG AS CONDITIONS ARE SAFE. PLEASE CONSIDER THIS OPTION, AS THIS CAN GREATLY REDUCE LATER WAIT TIMES.

DUE TO A GROWING NUMBER OF STORAGE CUSTOMERS, WE REACH A BOTTLE-NECK POINT IN THE SPRING WITH TRYING TO GET BOATS OUT OF STORAGE. PLEASE ALLOW AT LEAST 4 WEEKS NOTICE PRIOR TO WHEN YOU WOULD LIKE YOUR BOAT. YOU MAY BEGIN CALLING AND SCHEDULING YOUR LAUNCH DATE AS EARLY AS FEBRUARY 1<sup>ST</sup>. FOR THOSE OUTSIDE STORAGE CUSTOMERS WITH AN OUTBOARD ENGINE, WE WOULD LIKE TO OFFER AN EARLY LAUNCH OPTION. IF YOU CHOOSE THIS OPTION ON YOUR CONTRACT, IT GIVES US PERMISSION TO LAUNCH YOUR BOAT ANY TIME AFTER MARCH 15<sup>TH</sup>, AS LONG AS CONDITIONS ARE SAFE. PLEASE CONSIDER THIS OPTION, AS THIS CAN GREATLY REDUCE LATER WAIT TIMES.

#### **2022 STORAGE REMINDERS**

- FOR THE SAFETY OF OUR EMPLOYEES: THE SERVICE DEPT. WILL NO LONGER OFFER WINTERIZATION OR SPRING START SERVICES ON A CUSTOMER LIFT.
- RESERVE YOUR STORAGE SPOT BY SIGNING THE CONTRACT AND PAYING THE STORAGE CHARGE.
- NOTIFY US WHEN YOU ARE <u>DONE BOATING</u> FOR THE SEASON. RESERVING STORAGE DOES NOT MEAN YOU ARE DONE FOR THE SEASON. YOU MUST NOTIFY US WHEN YOU ARE FINISHED FOR THE SEASON.
- PLEASE COVER THE BOAT WHEN IT IS DROPPED OFF. IT WILL SIT OUTSIDE UNTIL WINTERIZED.
- LEAVE YOUR KEY IN THE IGNITION OR CUPHOLDER OR DROP THEM OFF AT THE OFFICE.
- REMOVE ANY FOOD OR DRINKS ON BOAT.
- DEFLATE OR REMOVE ALL TUBES ATTACHED TO BOAT OR IN YOUR SLIP AND REMOVE ALL FLOAT MATS.
- UNTIE ALL EXCESSIVE KNOTS IN DOCK LINES.
- IF ON A MARINA LIFT, REMOVE ANY LOCKS FROM THE PUMP BOX.
- NOTIFY US OF BATTERY CONDITION EX. BOAT HASN'T BEEN STARTED IN A WHILE, BATTERY SWITCH UNDER SEAT, ETC...
- IDENTIFY ANY DAMAGES YOU ARE AWARE OF.
- PROVIDE US WITH YOUR INDIANA REG. NUMBER. e.g IN 1234 GB
- IF YOU HAVE A TRAILER, WHERE IS IT? ARE WE STORING IT OR ARE YOU DROPPING IT OFF?
- WINTER STORAGE BONUS: \$150 OFF 2023 SEASON SLIP. 10% OFF WINTER WORK SERVICE LABOR. (GOOD JAN.-MARCH. DOES NOT INCLUDE SERVICE PARTS OR SPRING START/CLEANING SERVICES.)
- THE TIME IT TAKES TO GET YOUR BOAT SPRING STARTED VARIES DEPENDING ON WEATHER AND OTHER FACTORS. PLEASE CALL TO SCHEDULE BEGINNING FEB 1<sup>ST</sup> OR AT LEAST 4 WEEKS IN ADVANCE. PLEASE MARK ON YOUR STORAGE CONTRACT. IF YOU HAVE AN OUTBOARD ENGINE AND ARE WILLING TO TAKE AN EARLY SPRING START ANY TIME AFTER MARCH 15<sup>TH</sup> ONCE LAKE CONDITIONS ARE SAFE.

#### **2022 STORAGE REMINDERS**

- FOR THE SAFETY OF OUR EMPLOYEES: THE SERVICE DEPT. WILL NO LONGER OFFER WINTERIZATION OR SPRING START SERVICES ON A CUSTOMER LIFT.
- RESERVE YOUR STORAGE SPOT BY SIGNING THE CONTRACT AND PAYING THE STORAGE CHARGE.
- NOTIFY US WHEN YOU ARE <u>DONE BOATING</u> FOR THE SEASON. RESERVING STORAGE DOES NOT MEAN YOU ARE DONE FOR THE SEASON. YOU MUST NOTIFY US WHEN YOU ARE FINISHED FOR THE SEASON.
- PLEASE COVER THE BOAT WHEN IT IS DROPPED OFF. IT WILL SIT OUTSIDE UNTIL WINTERIZED.
- LEAVE YOUR KEY IN THE IGNITION OR CUPHOLDER OR DROP THEM OFF AT THE OFFICE.
- REMOVE ANY FOOD OR DRINKS ON BOAT.
- DEFLATE OR REMOVE ALL TUBES ATTACHED TO BOAT OR IN YOUR SLIP AND REMOVE ALL FLOAT MATS.
- UNTIE ALL EXCESSIVE KNOTS IN DOCK LINES.
- IF ON A MARINA LIFT, REMOVE ANY LOCKS FROM THE PUMP BOX.
- NOTIFY US OF BATTERY CONDITION EX. BOAT HASN'T BEEN STARTED IN A WHILE, BATTERY SWITCH UNDER SEAT, ETC...
- IDENTIFY ANY DAMAGES YOU ARE AWARE OF.
- PROVIDE US WITH YOUR INDIANA REG. NUMBER. e.g IN 1234 GB
- IF YOU HAVE A TRAILER, WHERE IS IT? ARE WE STORING IT OR ARE YOU DROPPING IT OFF?
- WINTER STORAGE BONUS: \$150 OFF 2023 SEASON SLIP. 10% OFF WINTER WORK SERVICE LABOR. (GOOD JAN.-MARCH. DOES NOT INCLUDE SERVICE PARTS OR SPRING START/CLEANING SERVICES.)
- THE TIME IT TAKES TO GET YOUR BOAT SPRING STARTED VARIES DEPENDING ON WEATHER AND OTHER FACTORS. PLEASE CALL TO SCHEDULE BEGINNING FEB 1<sup>ST</sup> OR AT LEAST 4 WEEKS IN ADVANCE. PLEASE MARK ON YOUR STORAGE CONTRACT. IF YOU HAVE AN OUTBOARD ENGINE AND ARE WILLING TO TAKE AN EARLY SPRING START ANY TIME AFTER MARCH 15<sup>TH</sup> ONCE LAKE CONDITIONS ARE SAFE.

# UNDERSTANDING WINTERIZATION & STORAGE PACKAGES

As days grow shorter and another boating season winds down, it's time to get ready for the cold months ahead. But there is far more to preparing your boat for winter than simply storing it on land until summer returns.

Unlike your car, freezing temperatures can wreak havoc on a boat's engine, outdrives and water systems, cracking blocks and housings, ultimately resulting in expensive repairs and lost time afloat. An idle engine can quickly fall victim to destructive rust and corrosion.

When it comes to maintaining all systems aboard through the winter, proper preparation is critical. Many marinas offer various "winter packages", but not all packages are the same and many boaters may not understand what a full winterization process entails, or why it is vital to your boat.

It is easier to understand the winterization process if you look at it like your boat's annual check-up. Like a physical you may receive from your doctor, we check the boat's vitals such as idle speeds and maximum RPM, oil pressure, operating temperatures, voltage, trim tabs and more.

A pre-winter oil change will leave your engine cleansed, protected and ready for spring. The oil and filters on every engine reduce friction and prevent corrosion while washing away the nasty by-products of combustion, such as soot, silica and acids. We also change the gear oil for your outdrive and look for leaks

We fog the engine, which coats intakes and cylinders and protects those areas from rusting. Freezing temperatures can crack a block and destroy an engine. We apply antifreeze to all engines to protect from internal corrosion, as well as ensure there is no water in the engine to freeze.

Fuel that sits over the winter will begin to degrade as hydrocarbons react with the oxygen in the air. Oxidized fuel can clog fuel filters, gum up injectors, and generally hurt performance. To prevent these issues, we add fuel stabilizer to all tanks.

Each of these steps ensures that when your boat is all tucked in for the winter, it has been cleaned, prepped and treated with protective coatings inside and out.

When spring rolls back around, we perform our spring start on all boats that have been winterized and stored. All the winterized systems are re-commissioned and the boat is launched and run through all its paces to ensure all is running well. This is when everything can be compared to that fall "check-up" list.

As you consider where to store your boat for the winter, keep in mind that there is more involved than simply the storage fee. What does, and doesn't the winterization package include? Is it truly a total care package or will you be faced with added costs for winterization and spring starts? Are all parts and services included?

With upfront pricing and certified technicians who have the experience and know-how to properly winterize, store and spring start your boat, Morse Marina will have your boat ready for next spring without any unwanted surprises.